

Highlights of Board of Directors meetings as of September 27, 2011

- November 18 & 19, 2011 Annual Meeting in Los Alamos with dinner being held at the Fuller Lodge on Friday night and business meeting on the 19th. The Best Western Hilltop House is the official hotel
- New auditor was selected: Ricci & Ricci effective 9/30/2011
- Manzano Springs property is vacant land owned by the council for a number of years. The property is in a location that is not conducive to GS programming. The Board approved selling the property and all proceeds being designated for the Master Development Fund for improvements at Camps Rancho and Barker
- Revenue contributed to the council of \$2500 for use of the Rancho del Chaparral during the Rio fire will be designated for the Master Development Fund for improvements at Camps Rancho and Barker
- Cookie Sales are trending upward and financially the council is projecting being in the black for yearend September 30, 2011
- The budget for 2010-2011 was approved
- 100th Anniversary committee is fully engaged and developing wonderful plans for the upcoming year. The board was informed of the upcoming Camporee October 15 and 16
- The new format for the Awards and Recognitions Ceremony was a tremendous success with one held in San Juan County and one in Albuquerque. Hundreds attended and were very pleased.
- United Way of Central New Mexico did not fund us this year based on limited funds and “other priorities”; however, the United Ways of Eastern NM and San Juan both generously funded GS
- Membership has increased by approximately 180 members over prior year making us 16 in the nation in % of growth.
- Board recruitment efforts were widely published on the website, in newsletters and weekly reminders
- The final report for Dekker, Perich and Sabatini- master development architects- was accepted by the Board of Directors. Presentations of the master development plan were held at Rancho del Chaparral and Elliott Barker. Letters of information were forwarded to all participants of the task group and those who have participated in town meetings related to property in prior years.
- The slate of officers and nominees for board membership were approved by the board to be released to the membership for voting at the November 19 annual meeting.
- One minor revision to the bylaws was approved by the board for release to the membership for voting at the November 19 annual meeting.
- The board approved an additional contract with Dekker, Perrich and Sabatini for design work for the proposed new lodge at Camp Elliott Barker
- The board approved two new positions: Director of Strategic Relations and Development – charged with raising funds and a new administrative assistant position for financial and data management support
- The board was informed of the upcoming Strategic Learning Process which is designed to create an environment of focus whereby we can determine what we can do better or differently from

our competitors and enhance the value of Girl Scouts to our members. This process will occur over a 6 month period and engage community members, volunteers, staff and board members

- A proposed calendar of Board of Directors meetings for the upcoming year was approved as follows:

January 28, 2012; March 24, 2012; June 23, 2012; September 22, 2012; Annual Meeting
November 17, 2012

Prepared by Peggy Sanchez Mills, CEO

If you wish more detailed information feel free to contact me at psanchezmills@gs-nmtrails.org